

# SARAH L. PETTIJOHN

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Department of Political Science & Public Administration  
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## APPOINTMENTS

Assistant Professor, Department of Political Science and Public Administration, University of North Carolina at Charlotte, 2014 – present.

## EDUCATION

Doctor of Philosophy in Public Administration- August 2014  
American University- Washington, District of Columbia  
First Field: Public Administration  
Second Field: Nonprofit Management

Master of Public Affairs - May 2008  
University of Texas at Dallas - Richardson, Texas

Graduate Certificate in Nonprofit Management – December 2007  
University of Texas at Dallas – Richardson, Texas

Bachelor of Arts – December 2005  
University of Texas at Austin - Austin, Texas

## AREAS OF INTEREST

Nonprofit and Public Management, Intersectoral Relations, Nonprofit Theory, Public Administration Theory, and Performance Management

## PUBLICATIONS

Derrick-Mills, Teresa, Heather Sandstrom, Sarah Pettijohn, Saunji Fyffe, and Jeremy Koulisch. 2014. Data Use for Continuous Quality Improvement: What the Head Start Field Can Learn From Other Disciplines, A Literature Review and Conceptual Framework. OPRE Report # 2014-77. Washington, DC: Office of Planning, Research and Evaluation, Administration for Children and Families. U.S. Department of Health and Human Services.  
[http://www.acf.hhs.gov/sites/default/files/opre/hsleadslitreview\\_final\\_12\\_8\\_14\\_rv2\\_0.pdf](http://www.acf.hhs.gov/sites/default/files/opre/hsleadslitreview_final_12_8_14_rv2_0.pdf)

McKeever, Brice S. and Sarah L. Pettijohn. 2014. "The Nonprofit Sector in Brief: Public Charities, Giving, and Volunteering, 2014." Washington, D.C.: The Urban Institute Press.  
<http://www.urban.org/publications/413277.html>

Pettijohn, Sarah L. and Elizabeth T. Boris. 2014. "Contracts and Grants between Human Service Nonprofits and Government: Comparative Analysis." Washington, D.C.: The Urban Institute Press. <http://www.urban.org/publications/413189.html>

- Pettijohn, Sarah L., Elizabeth T. Boris, and Maura R. Farrell. 2014. "National Study of Nonprofit-Government Contracts and Grants 2013: State Profiles." Washington, D.C.: The Urban Institute Press. <http://www.urban.org/publications/412949.html>
- De Vita, Carol J. and Sarah L. Pettijohn. 2014. "Innovations in NYC Health and Human Services Policy: Procurement and Shared Services." Washington, D.C.: The Urban Institute Press. Brief prepared for the Center for Economic Opportunity. <http://www.urban.org/publications/413056.html>
- Stazyk, Edmund, Randall Davis, Pablo Sanabria, and Sarah L. Pettijohn. 2014. "Working in the Hollow State: Exploring the Link between Public Service Motivation, Contracting, and Collaboration," In *Public Administration Reformation: Market Demand from Public Organizations*, eds. Yogesh K. Dwivedi, Mahmud A. Shareef, Sanjay K. Pandey, and Vinod Kumar. Taylor & Francis/Routledge. <http://www.routledge.com/books/details/9780415836678/>
- Pettijohn, Sarah L., and Elizabeth T. Boris with Carol J. De Vita and Saunji D. Fyffe. 2013. "Nonprofits and Government Funding: Findings from the 2013 National Survey of Nonprofit Government Contracting and Grants." Washington, D.C.: The Urban Institute Press. Final report prepared for the Bill and Melinda Gates Foundation. <http://www.urban.org/publications/412962.html>
- Pettijohn, Sarah L. and Elizabeth T. Boris. 2013. "Contracts and Grants between Nonprofits and Governments." Washington, D.C.: The Urban Institute Press. Brief prepared for the Bill and Melinda Gates Foundation. <http://www.urban.org/publications/412968.html>
- De Vita, Carol J., Elaine Morley, Erwin De Leon, Saunji Fyffe, and Sarah L. Pettijohn. 2013. "Implementation of Strengthening Communities Fund under ARRA." Washington, D.C.: The Urban Institute. Final Report prepared for the U.S. Department of Health and Human Services, Administration for Children and Families, Office of Community Service. <http://www.urban.org/publications/412862.html>
- De Vita, Carol J., Elaine Morley, and Sarah L. Pettijohn. 2013. "SCF and the Economic Recession." Brief prepared for the U.S. Department of Health and Human Services, Administration for Children and Families, Office of Community Service. <http://www.urban.org/publications/412863.html>
- De Leon, Erwin, Sarah L. Pettijohn, and Evan Nemoff. Forthcoming. "Maryland: A Working Model of Nonprofit and Government Collaboration." Washington, D.C.: The Urban Institute Press. Final report prepared for the Bill and Melinda Gates Foundation. <http://www.urban.org/publications/412956.html>
- Pettijohn, Sarah. 2013. "The Nonprofit Sector in Brief: Public Charities, Giving, and Volunteering, 2013." Washington, D.C.: The Urban Institute Press. <http://www.urban.org/publications/412923.html>
- Pettijohn, Sarah L. 2013. "Federal Government Contracts and Grants for Nonprofits." Washington, D.C.: The Urban Institute Press. Brief prepared for the Bill and Melinda Gates Foundation. <http://www.urban.org/publications/412832.html>
- Amirkhanyan, Anna and Sarah Pettijohn. 2012. "Non-profit Perspectives on Partnerships," In *Rethinking Public-Private Partnerships: Strategic Approaches for Turbulent Times*, eds. Graeme Hodge and Carsten Greve. Routledge. <http://www.routledge.com/books/details/9780415539593/>

Blackwood, Amy, Katie L. Roeger, and Sarah L. Pettijohn. 2012. "The Nonprofit Sector in Brief: Public Charities, Giving, and Volunteering, 2012." Washington, D.C.: The Urban Institute Press. <http://www.urban.org/publications/412674.html>

Roeger, Katie L., Amy Blackwood, and Sarah L. Pettijohn. 2012. *The Nonprofit Almanac 2011*. Washington, D.C.: The Urban Institute Press. <http://www.urban.org/center/cnp/almanac/>

De Leon, Erwin, Sarah L. Pettijohn, and Carol J. DeVita. 2012. "Administrative Expenses in Community Service Block Grants." Washington, D.C.: The Urban Institute. Final Report prepared for the U.S. Department of Health and Human Services, Administration for Children and Families, Office of Community Service. <http://www.urban.org/publications/412601.html>

DeVita, Carol J., Sarah L. Pettijohn, and Katie L. Roeger. 2012. "Understanding Trends in Poverty in the Pittsburgh Metropolitan Area." Washington, D.C.: The Urban Institute. Final report prepared for the Forbes Fund. <http://www.urban.org/publications/412559.html>

Roeger, Katie L., Amy Blackwood, and Sarah L. Pettijohn. 2011. "The Nonprofit Sector in Brief: Public Charities, Giving, and Volunteering, 2011." Washington, D.C.: The Urban Institute Press. <http://www.urban.org/publications/412434.html>

## **HONORS/AWARDS**

Association for Research on Nonprofit Organizations and Voluntary Action. Toronto, Canada: November 2011. Emerging Scholar.

American Society for Public Administrators. San Jose, California: April 2010. Founders' Forum Fellow

American University School of Public Affairs Fellowship (2009-2013).

## **RESEARCH POSITIONS**

The Urban Institute

Research Associate I

*January 2013- July 2014*

Research Associate II

*August 2011- December 2012*

Intern

*February 2011-August 2011*

Center on Nonprofits and Philanthropy

Washington, District of Columbia 20037

American University, Research Assistant

*August 2009-May 2013*

School of Public Affairs

Public Administration Department

Washington, District of Columbia 20016

University of Texas at Dallas, Research Assistant

*September 2008-May 2009*

School of Economic, Political and Policy Sciences

Public Affairs Department

Richardson, Texas 75080

## **ACADEMIC CONFERENCE PARTICIPATION**

Association for Research on Nonprofit Organizations and Voluntary Action (2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014)

Association for Public Policy Analysis and Management (2011, 2012, 2013, 2014)  
Association for Budgeting and Financial Management (2011)

Public Management Research Conference (2011, 2013)

American Society for Public Administrators (2010, 2011)

Public Performance Measurement and Reporting Network Conference (2013)

Southeastern Conference for Public Administration (2014)

## **TEACHING EXPERIENCE**

MPAD 6312 Fundraising (Graduate, University of North Carolina at Charlotte, Spring 2015)  
MPAD 6324 Financial Analysis for Nonprofit Organizations (Graduate, University of North Carolina at Charlotte, Fall 2014, Spring 2015)  
PAUD 396 Nonprofit Management and Leadership (Undergraduate, American University, Spring 2012)  
PA 4355 Nonprofit Organizations (Undergraduate, University of Texas at Dallas, Spring 2009)

## **PRACTIONER EXPERIENCE**

Collin County Children's Advocacy Center, Grant Coordinator Department of Development Plano, Texas 75074	<i>August 2007- January 2009</i>
Collin County Children's Advocacy Center, Intern Department of Development Plano, Texas 75074	<i>May 2007- August 2007</i>
Agility Assets, LLC, Junior News and Research Analyst Plano, Texas 75024	<i>June 2006- May 2007</i>